



FEEDING FAMILIES, NOURISHING LIVES.

## From the Chair



*By Donald E. Wallace, Board Chair*

I am very pleased to be able to greet everyone as the new Board Chair of Food for Others as of October 2008. Those of you who don't know me might be interested to learn that I spent about 40 years in the federal government, 12 years in private industry, and have been supporting Food for Others for nearly a decade. I have involved myself in the Food for Others mission by collecting and distributing food, writing requests for resource grants, helping with the gleaning of produce from USDA crops in Maryland, and serving on the Board in an effort to represent our organization in community and charity efforts.

Last year was a true test for us, in that we experienced a reduction in our food available for distribution, while seeing a significant increase in clients with emergency food needs. However, we were fortunate, or lucky, in that we went through a strategic-planning exercise to assist us in directing our future efforts. As a result, this year we will be attempting to adjust our program to meet the need priorities expressed by our clients, staff, sponsors, and volunteers. While change is always unsettling, the underlying values of our program will continue to be our dedication to the dignity of our clients and our need to maintain equity among those in need of our support in this community.

To this end, I look at this year as providing a firm basis for reaching out to new sources and new ways to meet the needs of our clients. I actively solicit comments from everyone about any of our apparent achievements or failures. While I foresee a year of change, the changes must allow us to better provide a channel for people to help their neighbors by actively volunteering their service in support of emergency food needs. Please be aware that I speak for your Board in joining hundreds of dedicated Food for Others volunteers in our commitment to help those who need food in Northern Virginia.

# ANNUAL REPORT FY 2008

## **Direct Food Assistance at the Merrifield Warehouse**

During fiscal year 2008, Food for Others distributed food to 15,746 families at our Merrifield warehouse. Some families came one time, others came once a month. This was a 16.8% increase in distributions over the previous year and much of this increase can be attributed to a significant rise in the number of families qualifying by their income for the USDA program (up 15.2% over FY 2007).

There was also an unprecedented gain of 30.5% in the number of families obtaining emergency allotments in FY 2008 (3,001). Through both programs, the warehouse served 6,402 new families in FY 2008. Staff and volunteers distributed 898,832 pounds of food from the warehouse in FY 2008, a 4.7% decrease from FY 2007 levels because of the reduced availability of USDA commodities for the monthly program.

## **Supplementary Food Assistance at Street Corner Sites**

Volunteer teams pick up food at the Merrifield warehouse between 5 and 5:30 p.m. and deliver and distribute the food at our 14 neighborhood sites in Fairfax County, Falls Church, and Arlington. The only question asked of the individuals in line is, "How many people in your family?" This question allows the volunteer to divide the food up fairly and to report to stakeholders on how many people receive our food.

The number of families served by the neighborhood sites increased by 4.3% in FY 2008 for a total of 32,383. These sites distributed 515,097 pounds of food over the year. Overall, 118,817 individual clients took advantage of the site distribution program in FY 2008.

## **Food Bank Services—Special Groups**

An average of 27 community groups received food from the Food for Others Special Group program each month. These social-service nonprofits and faith groups helped to distribute food 45,842 times to families over the course of FY 2008 (122,474 individuals). This is one area where we have had to hold the line on growth to compensate for increased volume at the warehouse and sites.

Cooperation with these organizations represents outreach to various sectors of the low-income population that we might not be able to assist via other channels: elderly, disabled, and school children. Through the work of these other organizations, our Special Groups Program spreads our food resources further into the community and into the hands of those in need.



Food drives provide an important source of donated food for our neighbors in need.

Photograph by Christopher B Photography

## Board of Directors

Terms—10/2007 through 9/2008

- Anne Suter Zimmer, *Chair*
- Don Wallace, *Vice Chair*
- Phyllis Kohlmann, *Secretary*
- Carmine Carullo, *Treasurer*
- John Baldus
- Mary Bullock
- Steven Cole
- Richard Guadagno
- Bill Schneider
- Annie Turner

## Food for Others Staff

- Roxanne Rice, *Executive Director*
- Liz Reinert, *Director of Operations*
- Charles Johnson, *Warehouse Manager*
- Felicidad Senzano
- April Frazier
- Mauricio Castillo
- Leo Delgado
- Jim Deal
- Karen Wilson

### More FY 2008 Facts

#### Volunteers

6,152 individuals  
 22,348 hours—This is the equivalent of 10.75 full-time workers.

#### Food

1,790,090 pounds collected

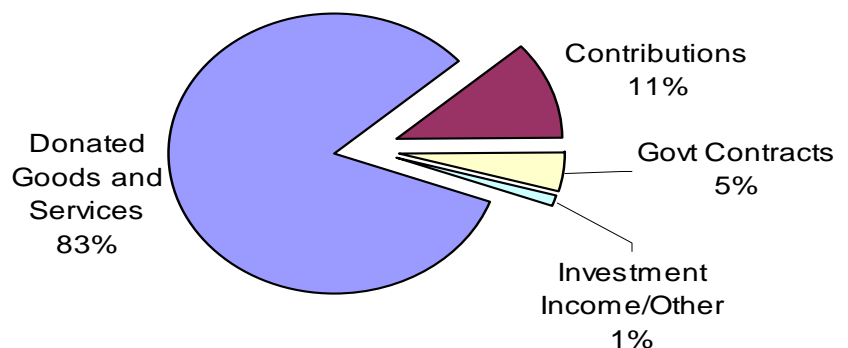
## Statement of Activities and Changes in Net Assets for the Years Ended June 30, 2008 and 2007

	2008	2007
<b>Support and Other Revenue</b>		
Donated Goods and Services	\$ 2,838,980	\$ 3,626,060
Contributions	388,058	357,325
Special Events	17,051	46,890
Govt Contracts	156,324	149,911
Investment Income	16,374	15,130
Other	2,031	3,288
<b>Total Support and Other Revenue</b>	<b>3,418,818</b>	<b>4,198,604</b>
<b>Expenses</b>		
Program Services	3,192,960	3,921,319
Mgmt and General	83,604	93,305
Fundraising	41,217	19,799
	<b>3,317,781</b>	<b>4,034,423</b>
<b>Change in Net Assets</b>	<b>101,037</b>	<b>164,181</b>
<b>Net Assets - Beginning of Year</b>	<b>692,902</b>	<b>528,721</b>
<b>Net Assets - End of Year</b>	<b>\$ 793,939</b>	<b>\$ 692,902</b>

Food donations were valued at \$1.49 per pound in FY 2008 and \$1.69 per pound in FY 2007 in accordance with Second Harvest Food Bank valuations.

The statements on page 2 and 3 of this report are part of the Financial Statements compiled by LarsonAllen LLP, a professional accounting & consulting firm. To obtain a complete copy of the audit report please write to Food for Others, 2938 Prosperity Ave., Fairfax, VA 22031, or call 703-207-9173.

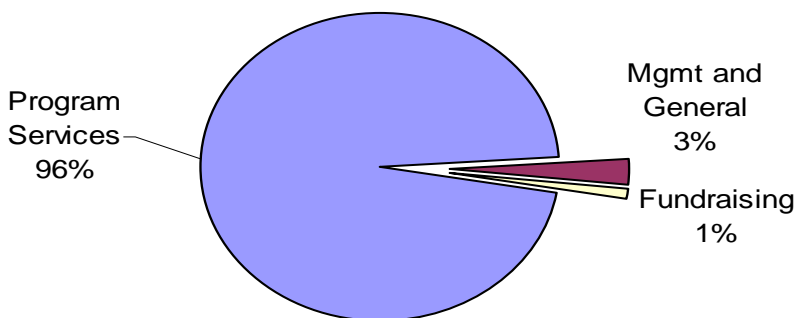
## Support and Other Revenue - 2008



**Statement of Financial Position  
as of June 30, 2008 and 2007**

<u>ASSETS</u>		
	<b>2008</b>	<b>2007</b>
<u>Current Assets</u>		
Cash and Cash Equivalents	\$ 624,762	\$ 487,571
Other Receivables	2,003	0
Promises to Give	82,572	80,826
Donated Inventory	97,028	106,299
Prepaid Expenses	10,490	8,849
<b>Total Current Assets</b>	<b>816,855</b>	<b>683,545</b>
Property and Equipment	106,533	106,533
Less: Accumulated Appreciation	(86,103)	(78,931)
<b>Net Property and Equipment</b>	<b>20,430</b>	<b>27,602</b>
<b>TOTAL ASSETS</b>	<b>\$ 837,285</b>	<b>\$ 711,147</b>
 <u>LIABILITIES</u>		
<u>Current Liabilities</u>		
Accounts Payable and Accrued Expenses	\$ 19,894	\$ 18,245
Deferred Revenue	23,452	0
<b>Total Current Liabilities</b>	<b>43,346</b>	<b>18,245</b>
<u>Net Assets</u>		
Unrestricted	711,760	599,912
Temporarily Restricted	82,179	92,990
<b>Total Net Assets</b>	<b>793,939</b>	<b>692,902</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 837,285</b>	<b>\$ 711,147</b>

**Expenses - 2008**



**Major Food Donors**

Food for Others receives free food from hundreds of donors every year. Donations range from a few pounds of backyard-grown produce to major food drives conducted by schools and businesses. We appreciate every donation no matter the size. We recognize organizations that conduct food drives in our spring newsletter.

We want to thank each of the following commercial and non-profit organizations— donors of over 1,000 pounds of food each. You were our major food donors in fiscal year 2008. We couldn't have done it without you!

- AFAC**
- Alive**
- Bread for the City**
- Canteen Vending**
- Capital Area Food Bank**
- Costco**
- Cox Farms**
- Fairfax County Farmers' Markets**
- Falls Church Farmers' Market**
- Giant Foods, Inc.**
- Hunters for the Hungry**
- Koinonia**
- Lamb Center**
- Mother's Macaroons**
- My Vo Produce**
- Panera Bread**
- Pepperidge Farm**
- Safeway Food and Drug**
- Shoppers Food Warehouse**
- Trader Joe's**
- USDA Agricultural Farm**
- Vina Café**
- Wegmans**
- Whole Foods Market**

# THANK YOU DONORS

Every year hundreds of generous individuals and institutions make monetary donations to Food for Others. While most of our food is donated, we need to pay for the gas for our trucks, to pay our staff, and to pay for all of our other expenses throughout the year.

Space does not allow us to list everyone who contributes to Food for Others, but we appreciate all gifts—no matter the size! Additionally this list does not include many donors who give to Food for Others through the United Way, CFC, and other workplace campaigns. To all of our donors we say, Thank You!

Below are donors of \$100 and above.

## Individuals

Stephanie & Edward Abbott  
 Atef Abdelmalak  
 Paul & Natalie Abrams  
 Sandy Amato  
 Mike & Cindy Aronoff  
 William & Jeanne Baker  
 Scott & Rebecca Barrett  
 Greg Bath, DDS  
 Patrick & Sara Beltran  
 John Beyer  
 Edward Bielecki  
 Dawn Blankenship  
 Thomas Booth  
 Renee Boudreau  
 Duane Bowers  
 John & Sherry Boyer  
 E.L. Brown  
 Marvin Burge  
 Carter & Lindsay Byrnes  
 Thomas Cain  
 Clayton Callihan  
 David Cartier  
 Michael & Donna Cash  
 Paul Chandler  
 Elizabeth Clevenger  
 Jesse Cofield  
 Deb Cohen  
 Gerry Connolly  
 Marianne Cook  
 Jim Corridon  
 Mary Margaret Cressy  
 Dona Curry  
 Constance Custer  
 Patricia Dalessandro  
 Lucy Daris  
 Mr. & Mrs. Edwin Demoney  
 Delcia Derrick

David Dickerson  
 Linda Donaldson  
 Renelda Dobbs  
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 Edward Ebbe  
 Robert & Gloria Farina  
 Sue & Ed Federico  
 Carol & Fred Feer  
 Maxine Feror  
 Vera Finberg  
 Ann Foster  
 Glenn Franklin  
 Colene Frederick  
 Scott Frederick  
 Lynne Galanis  
 Charles Garrett  
 Thomas Gerasch  
 Laurel Glassman & William Neff  
 Ray Gordon  
 Mona Green  
 David Grossman  
 Elizabeth Haas  
 Wendy Habicht  
 Lisa Hamlyn  
 Christina & Robert Harkness  
 Gugerthia Hayes  
 Debbie Helfrich  
 Jeffery Hipp  
 Alfred & Kathryn Hodgdon  
 Fred & Lois Holland  
 William Holroyd  
 Thelma Ann Hovis  
 Harry & Marguerite Johnson  
 Ralph & Jane Johnson  
 David Jones  
 Hayden Jones  
 Pamela Jones

Saul & Susan Kaplan  
 Valerie & Thomas Kappler  
 Mark & Patricia Kellogg  
 Feliza Kepler  
 Beverly & Joseph Kinego  
 Phyllis Kohlmann  
 Lynne Lachenmyer  
 Martha & Larry Langrehr  
 Jeanne Leckert  
 Ruth Little  
 Suzanne & Dan MacDougall  
 Karen Maddox  
 Patti Malone-Ganis  
 Tim McCarthy  
 Andrea Streck McCliggott  
 Anne Meadows  
 Ashby Miller  
 William & Amy Miller  
 Mitch & Kerri Morehart  
 Jo Anne Murphy  
 John Neal  
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 Arthur Norton & Jennifer Marks  
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 Richard Owens  
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 Carol Piccus  
 Cathy Plouzek  
 Kenneth & Jane Plum  
 Jeanne Raeder  
 Roxanne Rice & Richard Morin  
 Jacquelyn Rixse  
 Philip & Gloria Rosenthal  
 Mark & Lucinda Ross  
 Richard & Christine Rudisill  
 Michael & Betsy Rutkowski  
 Jennifer Rutledge  
 Tom & Judy Ryan  
 Gaspar Sacco  
 Thomas & Debra Schimmel  
 Frank Schmidt  
 Bill & Mimi Schneider

Tylee Smith  
 William Smith  
 Julie Smyth-Bruns  
 Peter & Marybeth Spain  
 David & Emily Spiker  
 Sherry Spinelli-Hester  
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 Deborah Steinmeyer  
 Kathi & Peter Stevenson  
 Wayne Stewart  
 Radhika Subramanian  
 Betty Sullivan  
 Valerie & Robert Sutter  
 Cecilia Swensen  
 Hope Syverson  
 Robert Tallent  
 Barbara Taylor  
 Velan & Lisa Thillairajah  
 Eve & Richard Thompson  
 John & Claire Thoms  
 Nancy Tomford  
 Lee Towne  
 Ralph Tygard  
 Donald & Jane Wallace  
 Jane Walsh  
 Chau Vu Walters  
 Kenneth & Michelle Weldy  
 Robert & Constance Whaley  
 John & Ann White  
 Wendy Whittemore  
 Jane Williams  
 Sallie Wiliams  
 Holly Wilson  
 Karen Wilson & Ernie Brooner  
 Pamela Wimberly  
 Harry & Katherine Wood  
 Jamie Youmans  
 Anne & John Zimmer  
 George Zug

### Organizations

Ada and Albert Wibel Foundation  
 Andrew Chapel UMC  
 Best Buy  
 BE&K Building Group

Charles Wesley UMC  
 Church of the Good Shepherd  
 UMC  
 CommunityYoga  
 Dominion Valley Garden Club  
 EAI Technologies  
 Fairfax County Chapter of Thrivent  
 Financial  
 Fannie Mae Foundation  
 Ferguson Enterprises  
 First Potomac Realty Investment, LP  
 Friends of Vale Schoolhouse  
 Girl Scout Troop 5553  
 Greenbriar OB GYN  
 Gregory D. Bath, DDS, PC  
 Hester & Company, P.C.  
 Hilliard Charity & Fellowship Outing  
 Idylwood Presbyterian Church  
 J G W Group  
 Lambert, Riddle, Schimmel &  
 Caldwell Insurance  
 Law Office of Kevin L. Fast  
 Learning Technology Institute  
 Little River United Church of Christ  
 Lord of Life Lutheran Church  
 Merrifield Lions Club  
 Mount Olivet UMC  
 Northern Virginia Ethical Society  
 Oakton Womans Club  
 Olivet Episcopal  
 Paul VI High School  
 PeopleCom Inc.  
 Philip L. Graham Fund  
 Pohick Episcopal Church  
 Providence Presbyterian Church  
 Ronnie Elias Salons, Inc.  
 SAIC  
 Signs by Tomorrow  
 St. Anthony's Catholic Church  
 St. Dunstan's Episcopal Church  
 St. James Catholic Church  
 St. Mary of Sorrows Church  
 St. Matthew's UMC  
 St. Thomas a Becket Catholic Church  
 Strategic Mgt. Services - USA



Volunteer team sorts food in the warehouse.

Subway Development Corporation of  
 Washington  
 The Hartford  
 The Loyola Foundation  
 The PAX Community  
 United Way of the National Capital Area  
 UPS  
 Vienna Presbyterian Church  
 Virginia Dental Solutions  
 Warner Baptist Church Ministry  
 Wegmans  
 Wesley UMC  
 Whole Foods Market  
 Whole Foods Market - Springfield  
 ZETA Associates

### Golf Tournament Sponsors

L.F. Jennings, Inc.  
 Offix  
 Quest Insurance/EBCA  
 Shiner Roofing, Siding and Windows  
 Freedom Bank  
 The Bogart Financial Group  
 RSVP Catering  
 The Helfrich Family  
 The Burdette Smith Group  
 Jeff Wu, Weichert Realtors  
 Lindsay Lexus  
 Air Treatment Company  
 Hogg Insurance  
 BE&K Building Group  
 Cherner Lincoln Mercury & Isuzu  
 Delclos Walsh  
 Metro Earthworks  
 JBC Networks, Inc.  
 Raytheon VTC  
 J's Drywall  
 ABDS Coupons

### Mission Statement

*Food for Others' mission is to obtain and distribute free food to the hungry of Northern Virginia and to support food programs of other community-based organizations. We provide a channel for people to volunteer their services to help their neighbors.*



# FOOD *for* OTHERS

2938 Prosperity Ave.  
Fairfax, VA 22031

Phone: 703-207-9173  
Fax: 703-207-9204  
E-mail: [info@foodforothers.org](mailto:info@foodforothers.org)

[www.foodforothers.org](http://www.foodforothers.org)

**A financial statement is available upon written request from the Office of Consumer Affairs, Commonwealth of Virginia.**

**Food for Others is funded in part through the Fairfax County, U.S. Community Services Block Grant Fund.**



**40790**

**8912**

**Designation numbers**

Nonprofit Organization  
US Postage Paid  
Merrifield, VA  
Permit No. 374

Food for Others  
2938 Prosperity Ave.  
Fairfax, VA 22031