

## **Food for Others Fiscal Year 2005 Annual Report**

Dear Friends,

It was a remarkable year with the **Food for Others'** change in net assets an outstanding \$210,131, compared with a deficit of \$43,673 in FY 2004. The year did not start out with bright prospects with two serious challenges facing us at the beginning of FY 2005.

The most difficult challenge was financial. Deficit operations for two consecutive years had reduced cash resources and another sizeable deficit was projected for FY 2005. As reported last year, we downsized staff to trim expenses and increased fund raising activities in order to prevent the projected deficit. These actions proved dramatically successful.

The other challenge was a continuing inadequate incoming food supply during the first four months of the fiscal year compounded by an anticipated increased number of families requiring food assistance. The second challenge was not met successfully and there was insufficient food available for distribution in September and October. In fact, the entire warehouse inventory was distributed with food rescue and gleaning efforts barely keeping pace with critical needs at the warehouse and neighborhood food sites. Fortunately, demand decreased rather than increased. Food drives proved more than adequate in November and December and new sources of food donations were subsequently obtained including a relationship with the Wegmans grocery store opening in Fairfax in March.

**I'm happy to report not only abundant cash resources compared with previous years, but a satisfactory food inventory level that will carry us through the first half of the current fiscal year.**

Food distribution dropped to 1.8 million pounds after two consecutive years exceeding 2 million pounds. Families served decreased from 15,150 to 14,649, the decreased needs apparently due to a strong Northern Virginia economy. Lest we forget, a family's struggle to provide basic food needs can quickly turn to distress. We stand ready to meet increased food needs in the event our economy weakens and/or low-income families find themselves unable to cope with rising energy costs or other difficulties.

### **Major Achievements in FY 2005**

**Direct food assistance** at our Merrifield warehouse. – 12,764 families compared with 13,148 in FY 2004. That's an average of more than 50 families coming to our office each weekday due to a food crisis or to participate in the USDA Commodity Program. We serve families referred to us by hundreds of organizations such as churches, schools, other nonprofits and, of course, Fairfax County social workers. Families can return monthly for USDA commodities if qualified due to low income.

**Supplementary food assistance** at 14 sites in low-income neighborhoods averaged 260 families a night compared with 306 in FY 2004. The lower number is due to a discontinued site in Arlington; however, food distribution has been resumed at the site although through our food bank services rather than supplementary food assistance. Families are served a total of 40 times each week at our 14 sites with 27,632 families served during the year. The food sites are available to families and individuals coming to our warehouse for direct food assistance should they have further need.

**Food bank services** were provided to 40 churches and other organizations compared with 49 in FY 2004. These groups served an average of 1,625 families compared with 1,696 families in FY 2004. These families are reached many times during the year with a total of 46,842 families served during the year.

**During the year we provided food services to 87,238 families with 219,512 individuals, down from 99,450 families and 288,837 persons last year. We regret food assistance is needed so frequently and realize Food for Others is only one source of food for those in need. Community support is what makes it happen! This “community” includes more than 600 regular, committed volunteers who contribute time and financial support along with food and/or financial contributions from businesses, churches, foundations, the United Way and Combined Federal Campaigns, Fairfax County and Arlington County.**

### **Management**

Changes in the Board of Directors include the return of Don Wallace who was elected Vice Chair at the October annual meeting to replace departing Sami Satouri. Mary Bullock, a front desk volunteer who also directs our educational program in connection with the Help the Homeless Walk, joined the board in October. Warehouse Technician Rosie Green found full-time employment after working half-time at **Food for Others**. We enjoyed the services of two interns this past year, Dan Kuebrich, who redesigned our web site, and Liz Reinert who accepted full-time employment in May as our Director of Operations.

Current officers and board members are:

- **Anne Suter Zimmer** – Chair
- **Don Wallace** – Vice Chair
- **John Baldus** – Vice President for Operations
- **Ed Demoney** – Vice President for Fundraising
- **Carmine Carullo** - Treasurer
- **Richard Guadagno** – Secretary
- **Pam Koch** – Director of Programs and Projects
- **Mary Bullock** – Member
- **Roosevelt Hardwick** – Member
- **Nancy Malthouse** – Member
- **Jim Pottmyer** - Member

**Food for Others'** successes are due to the hard work of its dedicated staff, committed volunteers, board of directors and a community involved with all our activities. Without this partnership effort, **Food for Others** would be unable to serve as Northern Virginia's safety net for people in need of food assistance. The value of the 22,777 volunteer hours was \$431,169, exceeding last year's value of \$429,692. Our database currently contains 603 names of volunteers committed on a regular schedule to feeding the hungry of Northern Virginia. It would be impossible for **Food for Others** to accomplish its mission without them. Equally important are other volunteers engaged in gleaning activities, making sandwiches or conducting food drives.

Current staff members include:

- **Roxanne Rice** –Executive Director
- **Liz Reinert** – Director of Operations
- **Indalecio Robles** – Site Manager/Driver
- **April Simmons** – Commodity Coordinator
- **Charles Johnson** – Warehouse Manager
- **Marcos Bokajian** – Driver/Warehouse Technician
- **Felicidad Senzano** – Warehouse Technician

**Keep up-to-date with our activities by visiting our new and improved web site, [www.foodforothers.org](http://www.foodforothers.org).**

Annual reports are published months after the end of the fiscal year, after audited financial statements are finalized and available for public access. As indicated previously, **Food for Others** has held its annual volunteer meeting and elected a new Board of Directors for the coming year.

The annual volunteer meeting gave us a chance to celebrate our 10<sup>th</sup> anniversary and reflect back on how far we have progressed since organizing a new nonprofit to succeed Lazarus at the Gate when it ceased operations June 30, 1995. It's rather remarkable that Lazarus volunteers, the volunteers who were only involved in food pickup, food distribution and warehouse/office work, were able to take a giant step forward back in 1995 and come up with a new nonprofit in a few short months.

Considering what's happened these past 10 years, the tremendous growth in people served, the greater quantities and quality of food distributed, the capacity to react positively to the needs of the area after the September 11<sup>th</sup> attack on the Pentagon, it's reassuring to know that our organization remains strong, all because of the great talents of those whose sole motive is help their less fortunate neighbors. Thank you.

Sincerely,

Anne Suter Zimmer

In addition to the hundreds of individuals who contributed time and financial support, we received financial and other contributions from the following:

**Faith Community:**

Andrew Chapel United Methodist Church, Vienna  
Bruen Chapel United Methodist Church, Fairfax  
Charles Wesley United Methodist Church, McLean  
Cherrydale United Methodist Church, Arlington  
Christ Crossman United Methodist Church, Falls Church  
Christian Assembly Academy  
Church of the Good Shepherd United Methodist Church, Oakton  
Good Shepherd Catholic Church, Alexandria  
Grace Presbyterian Church, Springfield  
Idlwood Presyterian Church, Falls Church  
Immanuel Lutheran Church, Alexandria  
Jewish Community Center of Northern Virginia, Fairfax  
Knights of Columbus Council  
Little River United Church of God, Annandale  
McLean Baptist Church, McLean  
Mt Olivet United Methodist Church, Arlington  
National Capital Presbytery, Chevy Chase  
Pohick Episcopal Church, Lorton  
St. Anthony's Catholic Church, Falls Church  
St. Dunstan's Episcopal Church, McLean  
St Marks Lutheran Church, Springfield  
St Matthews United Methodist Church, Annandale  
Sydenstricker United Methodist Church, Springfield  
United Baptist Church  
Vale United Methodist Church, Oakton  
Warner Baptist Church, Bailey's Crossroads  
Wesley United Methodist Church, Vienna

**Foundations:**

America's Charities - \$11,747  
Arlington Community Foundation - \$5,000  
Bank of America Foundation - \$2,500  
Charity Funds Transfer - \$400  
Community Foundation for the National Capital Region -  
    Starr Foundation Fund, \$10,000  
ExxonMobil Foundation - \$3,500  
Fannie Mae Foundation - \$100  
Fannie Mae Foundation (Help the Homeless Walk) - \$34,707  
Gannett Foundation - \$10,000  
Northern Virginia Community Foundation - \$1,500  
Philip L. Graham Fund - \$37,500  
Washington Forrest Foundation - \$5,000

Commonwealth of Virginia Campaign - \$666  
United Way/Combined Federal Campaign - \$58,093  
United Way Community Impact Fund, - \$15,000

**Other Support:**

Boy Scouts of America, Fairfax  
Communications Express  
Exxon Mobil Corporation  
Exxon Mobil Wives  
Fairfax County Deer Management Program – donated venison  
Fairfax Public Schools  
Global Security Service, Inc.  
Hecht's  
Hill, Betts & Nash LLP  
Hunters for the Hungry - donated venison  
Leisuretime Recreation  
Meridian One  
Murray, Jonson, White & Associates, Ltd. P.C.  
National Association of Letter Carriers, Northern Virginia  
Network for Good  
Phillips School  
Quest Benefits, Inc.  
Vistronix

**Groceries and Produce:**

Agricultural Research Center, USDA, Beltsville, Maryland  
Annandale Farmers Market  
Capital Area Food Bank  
Cox Farms, Vienna  
Fairfax Farmers Market  
Falls Church Farmers Market  
Flashback Cafe  
Giant Food Inc.  
McLean Farmers Market  
Mother's Macaroons  
Panera Bread  
Pizza Hut  
Safeway Food and Drug  
Shoppers Food Warehouse  
Starbuck's  
Trader Joe's  
Vina Café Bakery  
Whole Foods Market

Our mission is to obtain and distribute free food to the hungry of Northern Virginia, and to support food programs of other community based organizations. We provide a channel for people to help their neighbors by actively volunteering their service.

**Summary Statement of Financial Position for Fiscal Year Ending  
June 30, 2005**

**Assets**

Cash and Cash Equivalents	\$	203,483
Promises to Give		77,307
Donated Inventory		97,424
Resale Inventory		954
Prepaid Benefits		<u>4,714</u>
Total Current Assets		383,882

Property and Equipment		98,854
Less: Accumulated Depreciation		<u>(57,830)</u>
Net Property and Equipment		<u>41,024</u>

**Total Assets** \$ **424,906**

**Liabilities**

Accounts Payable and Accrued Expenses	\$	<u>17,074</u>
Total Current Liabilities		17,074

**Net Assets**

Unrestricted		323,738
Temporarily Restricted		<u>84,094</u>
Total Net Assets		407,832

**Total Liabilities and Net Assets** \$ **424,906**

This internal summary statement, and the one on the following page were compiled by **Food for Others, Inc.** A copy of the audit report prepared by Schreiner, Legge & Company, A Professional Accounting & Consulting Corporation, may be obtained by writing to Food for Others, Inc., 2938 Prosperity Avenue, Fairfax, Virginia 22031, or calling (703) 207-9173.

*Food for Others is funded in part through the Fairfax County Consolidated Community Funding Pool and the U. S. Department of Housing and Urban Development Community Services Block Grant Fund.*

**Food for Others' United Way/Combined Federal Campaign Designation Number is 8912.**

