A Community With A Big Heart

The following pages reveal yet another very successful year for Food for Others, a direct result of time, talents and treasure contributed by the FFO Community – volunteers, donors, FFO staff, community partners and agencies. My most sincere appreciation to each member of the FFO Community for all that each of you does in and through Food for Others.

As you know, Food for Others is an important part of Northern Virginia’s safety net for those needing food when an emergency strikes, and for the growing number of working poor who are unable to make ends meet and need to supplement their inadequate food supplies. Research shows that the food budget is one of the first things pared down when times get tough for a family. Under these conditions, these households can become food insecure – that is, they struggle to acquire enough affordable, nutritious food to healthily feed the whole family. The contributions of the FFO Community will continue to play a pivotal role in Northern Virginia as we move into the next phase of Food for Others.

As many of you already know, we have new professional leadership, as Annie Turner, a former FFO Board Chair, has assumed the position of FFO’s Executive Director upon the retirement of Roxanne Rice. I look with pride at the years of leadership that Roxanne provided to FFO. And I look forward with excitement to the accomplishments to which Annie will lead the organization. In her first weeks on the job, Annie has led the launch of a major initiative, our new Choice Program. The Choice Program affords our clients the option to personally select various food items that they wish to take home. Those who do not opt for Choice, will continue to be provided with a pre-determined compliment of food items. Client, volunteer and staff reaction to the launch of Choice are very positive.

Now, in our twenty-second year of operation, we continue to combat hunger and food insecurity in our Community. We are proud of our 4-star, top rating from Charity Navigator. Thank you for sustaining Food for Others in the past, and thank you in advance for your support as we move forward to continue to help those in our Community who are experiencing difficult times in their lives. Together, we will continue to meet these challenges.

Most sincerely,

Edward Weiss

Edward Weiss
Chair, Board of Directors
FY2016 IMPACT

- **2.2 Million** pounds of food distributed
- **27,000+** volunteer hours
- **1.8 Million** meals
- **90%** of the food we distribute is donated to us.
- **1,800** households served weekly
- **31,706** individuals served, many more than once
Activities and Services

Despite the affluent reputation of Northern Virginia, hundreds of thousands live in poverty and need help every day. Food for Others began facing this challenge in 1995 when we began feeding the hungry from our Merrifield, Virginia, location. Whether they’ve lost a job, suffered a mental or physical health setback, or are struggling to overcome other obstacles to independence, Food for Others helps our neighbors gain renewed strength. Our mission is to distribute free food to neighbors in need, in partnership with our Northern Virginia community, and provide opportunities for people to volunteer their resources.

Food for Others operates four core services:

**Warehouse-Emergency Food**
Emergency food is provided to individuals and families referred by social service organizations to the Food for Others' warehouse in Merrifield, Virginia. These clients are provided with several days worth of food thus buying time for other sources of assistance to be arranged or for the crisis to pass. Clients meeting the income eligibility guidelines may return monthly for U.S. Department of Agriculture commodities (The Emergency Food Assistance Program) at the warehouse. The warehouse is open for these programs Monday through Friday, 9:30am until 5:00pm.

**Neighborhood Sites**
Neighborhood Site distributions occur weeknights at 16 sites in low-income neighborhoods across Fairfax County (11 sites), Falls Church (2 sites), and Arlington County (3 sites). Volunteers pick up food at the warehouse and then distribute it at these designated locations. Northern Virginians in need of free food line up and are served after answering the only question asked: "How many people are in your family?" These various sites are currently serviced a total of 28 times each week at 6:00 or 6:30pm.

Food For Others clients are very grateful for the food they receive.
Community Partners
Approximately 17 local Northern Virginia community-based organizations come to Food for Others on a monthly basis. These groups pick up food at the warehouse, and in turn, offer it to the elderly, home-bound, homeless, school children, teens, and other client populations at risk of hunger.

Power Pack Program (P3)
Lastly, Food for Others provides weekend food to children through our Power Pack Program (P3). Too many children in our area have little or close to nothing to eat between their lunch at school on Friday and the breakfast that is served Monday morning. Distributed on Friday afternoons, P3 provides elementary school-aged children with a pack of food to alleviate the child’s hunger over the weekend and allow them to focus more on their school work.

In FY2016, Food for Others:

- Distributed 21,719 emergency food packages from our warehouse to neighbors in need totaling more than 1.4 million pounds
- Distributed 27,839 food bags at the Neighborhood Sites (408,503 pounds)
- Distributed 186,173 pounds of food to Community Partners for their use in low-income neighborhoods
- Distributed 62,000 Power Packs to 1,980 grade schoolers in the last school year
- Delivered 189,603 pounds of food to students at 28 Fairfax County elementary schools for weekend consumption

Our clients are families, single people, the elderly, the young, the homeless, the employed, and unemployed; they are Caucasian, Asian, African American, and Hispanic, among others. The one thing they have in common is their need for help and we provide that in the form of free food that enables them to best utilize their resources.
Our Clients Have Big Hearts

Our emergency food clients in 2016 left many notes of thanks; here are just a few:

“You have helped us by being friendly and kind and covered us when we were short on food. I was laid off and hit hard times, I’m grateful to be able to find a program that offers assistance in the time of need. The staff is friendly and they respect you. As soon as I find employment I will give back.”

“Food for Others continues to provide monthly food to help feed myself and my children. I have taken on other kids beside my own and the additional help is truly appreciated.”

“Thank you so much for your support. It’s just my daughter and me and I have used up all my savings. At 58 years old it is so hard to find another job but as soon as I have one I will volunteer for you.”

“This past month, a mother came in tears to the school social worker because she had no money for shoes for her children, for food and for medicine which her husband urgently needed. Having the P3 program and additional emergency food from Food for Others has given them enough supplemental food so that they had some income to spare for the medicines the father needed.”
Financial Report  
Management Discussion and Analysis

This Food for Others Management Discussion and Analysis provides an overview of FFO's financial activities for the fiscal year ended June 30, 2016. Since this information is designed to focus on the current year's activities and resulting changes as compared to June 30, 2015, it should be read in conjunction with FFO's Financial Statements presented on the subsequent pages.

Financial Highlights: 2016 was a busy year for FFO. We continue to grow the Power Pack Program (P3) and in FY16, distributed 10,284 more packs than we did in FY15. Meanwhile FFO remained committed to serving the community through warehouse and neighborhood site distributions.

<table>
<thead>
<tr>
<th></th>
<th>Jun 16</th>
<th>Jun 15</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of Schools Served - P3</td>
<td>28</td>
<td>27</td>
<td>1</td>
</tr>
<tr>
<td>Pounds Distributed - P3</td>
<td>189,603</td>
<td>152,003</td>
<td>37,600</td>
</tr>
<tr>
<td>Total Pounds Distributed</td>
<td>2,213,876</td>
<td>2,165,613</td>
<td>48,263</td>
</tr>
<tr>
<td>Total Pounds Received</td>
<td>2,165,762</td>
<td>2,344,723</td>
<td>-176,961</td>
</tr>
</tbody>
</table>

To offset the decrease in pounds received, FFO utilized their food inventory balance and spent $195,616 on food purchases for the year ending June 30, 2016. Overall, FFO’s food inventory decreased by $86,048 from June 30, 2015 to June 30, 2016. This gap in food distributed as compared to food received largely contributed to FFO having a net deficit for the year of $55,210. Typically, FFO aims to operate at break-even, but the FFO Board made the deliberate decision to operate in a deficit for FY2016 in order to meet the demand of the community.

Statement of Financial Position Analysis: Even with the additional spending on food purchases, FFO still maintains a healthy cash and investment balance with approximately 19 months of operating expenses in reserves. As of year-end, total assets exceed total liabilities by $2,094,370 despite the drop in food donations, which decreased by 176,961 pounds as compared to FY2015.

Statement of Activity Analysis: FFO experienced a decrease in total revenue of $330,028 in FY2016 as compared to the prior year. Primary factors were a decrease in the amount of food donated to FFO and the valuation of the donated food based on Feeding America, which decreased the valuation for a pound of food from $1.72 to $1.67. This decrease in valuation attributed to a decrease in revenue of $108,288. However, with this decrease in valuation, the pounds distributed in FY2016 resulted in savings of $110,694, which makes up the majority of the $131,915 decrease in expenses as compared to FY2015.
## Financial Report
### Statements of Activities
#### Fiscal Years Ended June 30

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Support and Other Revenue</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Donated Goods, Services, Utilities, and Facilities</td>
<td>$3,524,394</td>
<td>$3,910,561</td>
</tr>
<tr>
<td>Contributions</td>
<td>744,227</td>
<td>724,323</td>
</tr>
<tr>
<td>Government Contracts for Services</td>
<td>235,000</td>
<td>251,550</td>
</tr>
<tr>
<td>Special Events</td>
<td>91,125</td>
<td>56,577</td>
</tr>
<tr>
<td>Other</td>
<td>725</td>
<td>352</td>
</tr>
<tr>
<td>Investment Income</td>
<td></td>
<td>26,186</td>
</tr>
<tr>
<td><strong>Total Support and Other Revenue</strong></td>
<td>$4,621,657</td>
<td>$4,951,685</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program services</td>
<td>$4,332,966</td>
<td>$4,484,000</td>
</tr>
<tr>
<td>Management and General</td>
<td>221,167</td>
<td>203,419</td>
</tr>
<tr>
<td>Fundraising</td>
<td>122,734</td>
<td>121,363</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>$4,676,867</td>
<td>$4,808,782</td>
</tr>
<tr>
<td><strong>Change in Net Assets</strong></td>
<td>($55,210)</td>
<td>$142,903</td>
</tr>
<tr>
<td><strong>Net Assets – Beginning of Year</strong></td>
<td>$2,149,580</td>
<td>$2,006,677</td>
</tr>
<tr>
<td><strong>Net Assets – End of Year</strong></td>
<td>$2,094,370</td>
<td></td>
</tr>
</tbody>
</table>

### Food donations

<table>
<thead>
<tr>
<th></th>
<th>2016 Expense Allocation</th>
<th>2015 Expense Allocation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Food donations</td>
<td></td>
<td></td>
</tr>
<tr>
<td>value per pound:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$1.67 FY16</td>
<td>93%</td>
<td>93%</td>
</tr>
<tr>
<td>$1.72 FY15</td>
<td>5%</td>
<td>4%</td>
</tr>
<tr>
<td>Program Services</td>
<td>2%</td>
<td>3%</td>
</tr>
<tr>
<td>Fundraising</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management and General</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
# Statements of Financial Position

**Fiscal Years Ended June 30**

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CURRENT ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and Cash Equivalents</td>
<td>$297,879</td>
<td>$244,382</td>
</tr>
<tr>
<td>Contributions Receivable</td>
<td>63,910</td>
<td>92,884</td>
</tr>
<tr>
<td>Interest Receivable</td>
<td>4,511</td>
<td>1,051</td>
</tr>
<tr>
<td>Inventory – Food</td>
<td>291,668</td>
<td>377,716</td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td>27,606</td>
<td>29,872</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td>$685,574</td>
<td>$745,905</td>
</tr>
<tr>
<td><strong>INVESTMENTS</strong></td>
<td>$1,420,876</td>
<td>$1,373,128</td>
</tr>
<tr>
<td><strong>PROPERTY AND EQUIPMENT</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Furniture and Equipment</td>
<td>$179,230</td>
<td>$172,660</td>
</tr>
<tr>
<td>Vehicles</td>
<td>114,373</td>
<td>114,373</td>
</tr>
<tr>
<td>Less: Accumulated Depreciation</td>
<td>(237,415)</td>
<td>(198,222)</td>
</tr>
<tr>
<td><strong>Net Property and Equipment</strong></td>
<td>$ 56,188</td>
<td>$ 88,811</td>
</tr>
<tr>
<td><strong>OTHER ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Deposits</td>
<td>5,027</td>
<td>5,027</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>$2,167,665</td>
<td>$2,212,871</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES AND NET ASSETS</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CURRENT LIABILITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts Payable and Accrued Expenses</td>
<td>$44,459</td>
<td>$44,499</td>
</tr>
<tr>
<td>Deferred Revenue</td>
<td>19,390</td>
<td>6,135</td>
</tr>
<tr>
<td><strong>Total Current Liabilities</strong></td>
<td>63,849</td>
<td>50,634</td>
</tr>
<tr>
<td><strong>OTHER LIABILITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Deferred Rent</td>
<td>9,446</td>
<td>12,657</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>73,295</td>
<td>63,291</td>
</tr>
<tr>
<td><strong>NET ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>$1,932,815</td>
<td>$2,001,613</td>
</tr>
<tr>
<td>Temporarily Restricted</td>
<td>$161,555</td>
<td>$147,967</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td>$2,094,370</td>
<td>$2,149,580</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES AND NET ASSETS</strong></td>
<td>$2,167,665</td>
<td>$2,212,871</td>
</tr>
</tbody>
</table>
Listed here are those whose combined food contributions totaled 1,697,271 lbs. — 76% of the total food distributed by Food for Others this year. Capital Area Food Bank is again our top food donor, donating more than 400,000 lbs. in addition to delivering our USDA food. Our next largest food donor was Wegmans (Fairfax) contributing more than 100,000 lbs. in FY2016.
### Food Donors - Organizations
500 lbs to 9,999 lbs (July 1, 2015-June 30, 2016)

<table>
<thead>
<tr>
<th>7-11</th>
<th>Church of Jesus Christ of LDS - Oak Marr Ward</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advance Health</td>
<td>Church of the Good Shepherd Episcopal</td>
</tr>
<tr>
<td>Annandale Farmer's Market</td>
<td>Church of the Nativity</td>
</tr>
<tr>
<td>Anonymous</td>
<td>Columbia Baptist Church</td>
</tr>
<tr>
<td>Apple Federal Credit Union</td>
<td>Congregation Adat Reyim</td>
</tr>
<tr>
<td>Arlington Food Assistance Center</td>
<td>Cordia Partners</td>
</tr>
<tr>
<td>Armed Forces Services Corporation</td>
<td>Defense Contract Management Agency - Manassas (DCMA)</td>
</tr>
<tr>
<td>Belvedere Elementary School</td>
<td>DePaul’s Farm</td>
</tr>
<tr>
<td>Brickwall Printing &amp; Graphics</td>
<td>Eridani Crops</td>
</tr>
<tr>
<td>Burke Middle School</td>
<td>Fairfax Circuit Court Clerk’s Office</td>
</tr>
<tr>
<td>Burke Racquet &amp; Swim Club</td>
<td>Fairfax County Community Action Advisory Board (CAAB)</td>
</tr>
<tr>
<td>Calvary Hill Baptist Church</td>
<td>Fairfax Family Practice</td>
</tr>
<tr>
<td>Catholic Charities Diocese of Arlington</td>
<td>Fairfax High School</td>
</tr>
<tr>
<td>Celestial Manna</td>
<td>Fairfax Host Lions Club</td>
</tr>
<tr>
<td>Chantilly Post Office</td>
<td>Fairfax Main Post Office</td>
</tr>
<tr>
<td>Cherrydale UMC</td>
<td>Fairfax Oral Surgery</td>
</tr>
<tr>
<td>Christ Crossman UMC</td>
<td>Fairhill Elementary School</td>
</tr>
<tr>
<td>Christ Lutheran Church</td>
<td>Falls Church High School</td>
</tr>
<tr>
<td>Church of Jesus Christ of LDS - Centreville 1st Ward</td>
<td>Falls Church Post Office</td>
</tr>
<tr>
<td>Church of Jesus Christ of LDS - Chantilly</td>
<td>Family, Career and Community Leaders of America (FCCLA)</td>
</tr>
<tr>
<td>Church of Jesus Christ of LDS - McLean 2nd Ward</td>
<td>First Potomac Realty Trust</td>
</tr>
<tr>
<td>Church of Jesus Christ of LDS - Mt. Vernon</td>
<td>Genesys Chantilly</td>
</tr>
<tr>
<td></td>
<td>George C. Marshall High School</td>
</tr>
<tr>
<td></td>
<td>Gesher Jewish Day School</td>
</tr>
<tr>
<td></td>
<td>Giant 9th Road</td>
</tr>
<tr>
<td></td>
<td>Giant Corporate</td>
</tr>
<tr>
<td></td>
<td>Giant Loehmann’s Plaza</td>
</tr>
<tr>
<td></td>
<td>Giving Circle of HOPE</td>
</tr>
<tr>
<td></td>
<td>Glasgow Middle School</td>
</tr>
<tr>
<td></td>
<td>GMAC (Graduate Management Admission Council)</td>
</tr>
<tr>
<td></td>
<td>Gold’s Gym International</td>
</tr>
<tr>
<td></td>
<td>Grace Lutheran School</td>
</tr>
</tbody>
</table>

Great American Restaurants is a top contributor of Food for Others in every way - donating money, food, time and talent.
Food Donors - Organizations (continued)
500 lbs to 9,999 lbs (July 1, 2015–June 30, 2016)

- Great American Restaurants
- Harris Teeter Alexandria
- Harris Teeter Tysons
- Hilton McLean Tysons Corner
- Holy Spirit School
- Hunter Mill Country Day School
- Hunters for the Hungry
- James Madison High School
- Jewish Community Center of Northern Virginia (JCCNV)
- Jones Lang LaSalle (JLL)
- K12 Inc
- KinderCare
- Luther Jackson Middle School
- Mantua Citizens' Association
- McLean Farmers Market
- Merrifield Garden Center
- Mid-Atlantic Gleaning Network
- Mom's Organic Market
- Mosaic Central Farmers Market
- National Charity League Inc. - Cherry Blossom Chapter NCL
- Navy Elementary School
- Navy Federal Credit Union (NFCU) Church
- Neiman Marcus
- Northern Virginia Bengali Association
- Oak View Elementary School
- Panera
- Pine Springs Elementary School
- Pinnacle Academy
- Pyramid Run
- Rosenthal Properties
- RSVP Catering
- Safeway Burke Center Pkwy
- Safeway Corporate
- Safeway Fairfax
- Safeway South Lakes
- Safeway Twinbrooks
- Salient CRGT
- See's Candies
- Serco
- Share, Inc.
- Shoppers Food Warehouse Fairfax
- Sleepy Hollow Elementary School
- Sovereign Grace Church
- SSSBC Inc.
- St. Luke's UMC
- St. Matthew's UMC
- St. Stephen's United Methodist Church
- Star Alliance Carriers at IAD
- Stenwood Elementary School
- Sterling UMC
- Strayer University
- Technomics, Inc.
- The Cleaning Authority
- The Meat House
- Thoreau Middle School
- TMP Government
- Transwestern
- Trowbridge & Trowbridge
- Turnpike Post Office Fairfax
- Tysons View Apartments
- UMD NoVA Terps Alumni
- Union Mill Elementary School
- United Baptist Church
- Vienna Baptist Church
- Vienna SDA Pathfinders & Adventures
- VMware
- Volunteer Fairfax
- Walmart Fair Lakes
- Waples Mill Elementary School
- Way of Faith Ministries
- Weichert Realtors McLean/ Old Dominion
- West McLean Post Office
- Western Fairfax Christian Ministries
- Westminster School
- Wolftrap Elementary School
- Woodburn Condominiums
- Woodson High School
- Xcelerate Solutions
- Young Men's Service League (YMSL)
Food Donors - Individuals

100 lbs to 499 lbs (July 1, 2015-June 30, 2016)

Anonymous
Patrick Bannon
Lillian Barrow
Thomas & Diane Barth
Joseph & Maggie Belsan
Cara & David Berman
John Bogart
Bob & Wendy Briggs
Vivian Bui
Hope Burrows
Dilianna Bustillos
Viviann Cecelic
Adam & Kimberley Cetron
Polly DeKasperowski
Thanh Do
Renelda Dobbs
Shirley Downell
Drew Dudzik
Garrett Earthman
Dee Ellison
Chris Eversole
Ayla Farmand
Isobel Ferrin
Helen Findlay
Neil Flenniken
Ann Flynn
Lonnie Ford
Danielle Furlich
Torie Gorges
Kim Greven
Stanley & Meafelia Gusukuma
John Hartman
Nishita Henry
Alison Ho
Andrea Hobbs
Birgitta Hoffman
Marc & Lyle Horton
Doris Houston
Neri Lissa Huda
Rebecca Huffman
Hesham Ibrahim
Anne Javellana
Diane Joseph
Aiden Kapoor
Claudia & Trini Kechkian
Cathy Keefe
Sovia Khurana
Jean Marie King
Jason Koepke
David Latlee
Cathy Livinski
Rachel Lynch
Mike Malek
Rajdhani Mandir
Doreen Martin
Holly Martindale
Marge Mathis
Marie McNary
Jennifer Morrow
Judith Munger
Ian Murphy
Jaya Nelliot
Anne Patchell
Amanda & Carlos Perez
Bruce Pirnie
William Pitt
Linda Pool
Maddy Poplin
Victor Pork
Minoo Sanjabi
John Shelton
Gary Shinners
Bakshinder Singh
Gaurav Singh
Shelly & Jason Stoneman
Linda & Alex Ulreich
Dorothy Webb
Larry West
Janis Whitley
Robin Wixom
Merrily Wolf & Selena Salisbury
Jifeng Yang

Food drives can be run by one person or a group, large or small, young or old. Anyone can make a difference.
## Giving Circle Leadership Levels

Champion $10,000+ • Pioneer $5,000-$9,999 • Nurturer $2,500-$4,999 • Harvester $1,000-$2,499

### Champions

$10,000+ (July 1, 2015-June 30, 2016)

<table>
<thead>
<tr>
<th>Organization</th>
<th>Champions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Employees of Fannie Mae</td>
<td>$10,000+ (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>First Potomac Realty Investment</td>
<td>$10,000+ (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>Great American Restaurants</td>
<td>$10,000+ (July 1, 2015-June 30, 2016)</td>
</tr>
</tbody>
</table>

### Organizations

<table>
<thead>
<tr>
<th>Organization</th>
<th>Pioneers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Highpoint Global</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>VT iDirect</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>Jane &amp; Robert Salzer Foundation</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>Walmart Foundation</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>Northrop Grumman Corporation</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>Wegmans</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Individual</th>
<th>Pioneers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kristopher Heim &amp; Pamela Jones</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>Tony &amp; Annette Nader</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>Howard &amp; Patsy Norton</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
</tbody>
</table>

### Individuals

<table>
<thead>
<tr>
<th>Individual</th>
<th>Individuals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gino Degregori</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>Lear Family</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>Roger &amp; Jessica Friedman</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>Thomas &amp; Elizabeth Hefferon</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>Jonathan &amp; Amanda Norton</td>
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<tr>
<td>William &amp; Phoebe Peterson</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
</tbody>
</table>

### Organizations

<table>
<thead>
<tr>
<th>Organization</th>
<th>Organizations</th>
</tr>
</thead>
<tbody>
<tr>
<td>CFC of the National Capital Area</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>ExxonMobil Foundation</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>Gannett Foundation</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>Harry and Zoe Poole Foundation</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>Jeff Wu - Agent Knows Homes</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>Marriott International, Inc.</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>MARS Inc.</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>Philip L. Graham Fund</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>Rosenthal Properties</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>St. John Neumann Catholic Church</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>TEGNA Foundation, Inc.</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>Rotary Club of Vienna Foundation</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
<tr>
<td>W.W. Grainger, Inc.</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
</tbody>
</table>

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<thead>
<tr>
<th>Individual</th>
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<tbody>
<tr>
<td>Thomas &amp; Elizabeth Hefferon</td>
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<tr>
<td>William &amp; Phoebe Peterson</td>
<td>$5,000-$9,999 (July 1, 2015-June 30, 2016)</td>
</tr>
</tbody>
</table>

### Our Top Fundraising Events:

- **“Empty Bowls”** by Giving Circle of HOPE ..................$34,000
- **FFO Tysons 5K** .................................................................$26,000
- **Golf Tournament** presented by First Potomac Realty Trust ....$24,000
### Giving Circle Leadership Levels

Champion $10,000+ • Pioneer $5,000-$9,999 • Nurturer $2,500-$4,999 • Harvester $1,000-$2,499

<table>
<thead>
<tr>
<th>Nurturer</th>
</tr>
</thead>
<tbody>
<tr>
<td>$2,500-$4,999 (July 1, 2015-June 30, 2016)</td>
</tr>
</tbody>
</table>

#### Organizations

<table>
<thead>
<tr>
<th>Champion</th>
<th>Pioneer</th>
<th>Nurturer</th>
<th>Harvester</th>
</tr>
</thead>
<tbody>
<tr>
<td>AvalonBay Communities, Inc.</td>
<td>Caring for Others Ltd.</td>
<td>Heritage Landscape Services</td>
<td>Steele Family Foundation</td>
</tr>
<tr>
<td>C. Mack Solutions, LLC</td>
<td>GAP Solutions Inc.</td>
<td>Logistics Management Institute</td>
<td>Womble Carlyle Sandridge &amp; Rice, LLP</td>
</tr>
</tbody>
</table>

#### Individuals

| Charles Brewer | Robert & Jean Durfee | Ralph & Jane Johnson | Todd & Deborah Snedden |
| David & Nancy Cary | Edward & Ellen Ebbe | Dawn & Charles Matson | Corey & Christina Vaudo |
| Nancy & Carl Dietrich | Limond & Kimberlee Grindstaff | John & Vicki Nelson | Sri Vemuri |
| Renelda Dobbs | Gerald & Harriet Hopkins | Connie Rydberg & Narav Kapadia | Jason & Sandra Williams |

<table>
<thead>
<tr>
<th>Harvesting</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,000-$2,499 (July 1, 2015-June 30, 2016)</td>
</tr>
</tbody>
</table>

#### Organizations

| Andrew Chapel UMC | Deloitte Consulting | Level 3 Communications, LLC | Quest Insurance |
| Brees Dream Foundation | DHG Foundation Inc. | Little River United Church of Christ | SixDegrees.org Foundation |
| Bregman, Berbert, Schwartz & Gilday, LLC | First Virginia Community Bank | Macy's / Bloomingdale's | St. Dunstan's Episcopal Church |
| Clifton Community Woman's Club | FTI Consulting | J Willard Marriott Jr. Foundation | St. Matthew's UMC |
| Community Foundation for Northern Virginia | Gartner | McGuireWoods LLP | UPS Global Public Affairs |
| DaVita Total Renal Care, Inc. | The Helen G. Gifford Foundation | Nationwide Credit Corporation | Vienna Presbyterian Church |
| | Immanuel Presbyterian Church | Paul VI Catholic High School | The Whitaker Group |
| | Independent Project Analysis Inc. | Robert T. Pizzano, General Contractors, Inc. | Wildfire-Tysons Galleria |
| | Kaiser Permanente | | Women of Temple Rodef Shalom |
Giving Circle Leadership Levels
Champion $10,000+ • Pioneer $5,000-$9,999 • Nurturer $2,500-$4,999 • Harvester $1,000-$2,499

**Harvester**
$1,000-$2,499 (July 1, 2015-June 30, 2016)

**Individuals**

Marilyn Aldrich  
Ralph & Terrell Alford  
Rich & Peg Alpin  
Brad Antle  
Thomas & Mary Booth  
James & Emily Bresson  
Dan Burkhead  
David & Nancy Cartier  
Joan Culver  
Sandra Cummins-Haid  
Nancy Dannels  
Gary & Christine Dowell  
Gilliam Duvall  
Roy & Dawn Duvall  
Stephanie Eller  
Kathleen & Kevin Fast  
Vera Finberg  
Donald & Ann Foster  
Peter & Colene Frederick  
Mary Ginn  
Michael Giovannoni & Midori Tanino  
Sander Glick & Laura Pennycuff  
Richard Gustafson  
Stanley & Meafelia Gusukuma  
Theresa Gwaltney  
Mark Hardin  
Catherine & Kevin Harrington  
Phyllis Hester  
David & Beth Jackson  
Rory Johnson  
Keith & Sharon Jones  
Jane Kidwell  
Beverly & Joseph Kinego  
Regina Krasner  
Myriam Kunzi & Lisa Harper  
Gary & Diana LeFrancois  
Linda Levins  
William & Lia McChesney  
Michael & Sarah McGrath  
Edwin & Deb McNicholas  
Anne & David Meadows  
Ashby & Judith Miller  
Cornelia & Lewis Moore  
 Kerri & Mitch Morehart  
Boofie O’Gorman  
 Richard & Christine Rudisill  
Richard Sellers  
Alison Shearer  
Danny Shively  
Clark & Joanna Silva  
John Sipos  
Sandra Spooner  
Kathleen Stock  
Wayne & Carol Sukow  
Heidi Thomas  
Nancy Tomford  
Robert & Susan Trice  
Patricia & E. B. Vandiver  
Susan Weinsheimer  
Suzanne & David Weiss  
Jason Williams  
Theodore Winograd  
Henry & Roberta Wulf  
Jessica & Stephen Zdravecky  
Van Zeck

---

**Giving Circle Teammates**

Food For Others
One Thousand 00/00
Caring for our community

---

[Image of a group of people holding a check for $1,000]
Monetary Donors - Individuals

$300 or more (July 1, 2015-June 30, 2016)

Robert & Sharon Almy
Peter Balint
Manu Bansal
Gregory & Theresa Beatty
Joseph & Maggie Belsan
Stephen & Linda Beste
Shaara Blome
Kory Bockman
George & Iris Borzymowski
Nancy Boselovic
Mary & Robert Bullock
Elizabeth Burgett
Joanne Burson
Michael & Catherine Burton
David & Charlene Carey
Kay Chang
Barbara Craig
Meredith & Kevin Dalzell
Linda & John DaRocha
Elaine de Leon Ahn
Patricia Derwinski
Thomas & Mary Beth DiVincenzo
Terry & Kay Donald
Margaret Doubleday
Karen & Grover Dunn
Richard Evert
Michael Fahey
Karin Gearhard
Barry & Marilyn Geldzahler
Lisa George

Michael Gianoukos
Charles Gibson
Laurel Glassman & William Neff
Victoria Gogo
Julia Goldman
Brian Gondos
Alexander Gontscharow
James & Barbara Gorlinsky
Joel & Rebecca Greene
Joseph & Charlene Guy
Wendy & Andrew Hahn
Lori Hall
Damika Harris
Mark Harrison
Mary Hastings
Gail Hibler
Jane & Peter Hoffman
Chip Hollands
Lisa Hoskins
Jennifer Howe
Judith Huffman
Jan Janes & Tom Leaton
Susan Jewett
Paul Juergensen & Nina Un
David & Beverly Katz
Kevin & Christine Keane
Rebecca & Tony Keller
T. Michael & Barbara Keller
Jeanmarie Klitzner
Marc Kremer

Martha & Larry Langrehr
Leonard & Lucille Levitt
Robyn Liese
Sandra & John Long
John & Tucker Maney
John Mastapeter
George & Julie McAndrews
John & Priscilla McCalla
J. D. McCalman
Cathy McGuire
Patrícia Miers
William & Amy Miller
Roxanne Rice
Murai Ramaswamy &
Chris Strohbeck Hiroko
Nakano & William Bordeaux
Kathryn Nash
Nancy Nolan
Joseph Norton
Steve Norum
Anne O’Neil & Lennox Shelton
Richard Owens
Ron & Suzanne Parisi
Susan Parr
Mike & Kristine Perri
Marlene Polito
Douglas & Michaeleine Powell
Sandra Prudenti
Susan Raposa
David & Lorraine Rhoad

Robert and Theresa Rogers
Philip & Gloria Rosenthal
Beverly & Michael Rush
Michael & Betsy Rutkowski
Daniel & Melissa Ryman
Richard Sargent
William & Miriam Schneider
James & Nancy Scott
Lynda & Michael Sebastyn
Mark & Elizabeth Shaffer
Michael Shean
Terri S inocox
Harry & Sara Singmaster
Nigel & Linda Smyth
Julie Sokolow
Sherry Spinelli-Hester
James & Dorothea Stahl
Kent & Heather Stevenson
Jon Stroth
Lena Swan
John Swift & Phyllis Kohlmann
Jane Thatcher
Edward Weiss & Karen Tovey
John & Kathryn White
Darran & Michelle Whitlock
Jeff Wu
John & Anne Zimmer
George & Patricia Zug
Volunteers

In FY2016 volunteers gave more than 27,727 hours of their time—the equivalent of 13 full-time staff members. We appreciate all of our volunteers, too numerous to list, who help with picking up daily food donations, client intake, daily food distribution, and much more. Volunteers listed here gave 100 hours or more in FY2016 (July 1, 2015–June 30, 2016).

Sami Atalla
Diane Barth
Steve Bishop
Mary Bullock
Barbara Craig
Susanna Crane
Hecda Cuadros
Ruth DeJong
Bob DeRoy
Grover Dunn
Karen Dunn
Gay Fantozzi
Vera Finberg
Ann Finnegan
Sherman Hairston
Debbie Heitzer
Carol Hook
Tina Hynes
Christine Kenny
Larry Kippenhan
Charlie Kramer
Mike Margeson
Jeff Marin

Dawn Matson
Marlene McHugh
Diane Meek
Jose Nolasco
Mary Perlman
Haleh Peterson
Albertina Ponce
Bev Portman
Michael Powers
Carmen Quintero
John ReShore
Tom Ryan
Kathy Hawk Sawyer
Kiran Shahani
Robert Silverstein
Debbie Snedden
Peter Spain
Valerie Sutter
Chris Taube
Bill Tuceling
Elaine Wagner
Edward Weiss
Henry Wulf

Photos courtesy of Bob Silverstein: pages 2, 4, 5, 17, 18
Board of Directors
Edward Weiss, Chair of the Board
Sara Singmaster, Vice Chair
Mark Hornby, Treasurer
Suzanne Weiss, Secretary
Bobby Bhatnagar, Director
Victoria Jones Gogo, Director
Geoffrey Hervey, Director
Phyllis Kohlmann, Director
Marc Kremer, Director
Paul Preziotti, Director
Mary Stump, Director
Henry Wulf, Director
Edward Zaptin, Director

Staff
Annie Turner, Executive Director
Jessica Cogen, Director of Development & Outreach
Nikki Clifford, Volunteer & Operations Manager
April Frazier, Inventory & Facilities Manager
Vincenza Githens, Accounting and Administrative Associate
Mauricio Castillo
Leo Delgado
Robert Lewis
Rossio Senzano

*In July 2016 Roxanne Rice retired after serving 12 years as executive
director and long-time volunteer/former Board Chair Annie Turner
succeeded her. Robert Lewis replaced Melvin Bonilla in April 2016.

*In October 2016 David Jackson, Tom Leaton, and
Keith Jones cycled off the Board.
Kerri Morehart also served as Board Member,
through half of FY2016.
Mission:

Food for Others distributes free food to neighbors in need, in partnership with our Northern Virginia community, and provides opportunities for people to volunteer their resources.

In FY2016, people from the counties of Arlington, Fairfax, Loudoun, and Prince William and the cities of Falls Church, Alexandria, Manassas and Manassas Park received food from Food for Others. Clients were primarily from Fairfax County, home to 1.1 million people, where 74,000 live in poverty.

2017 Events - Contact us for more info:

Empty Bowls hosted by Giving Circle of Hope: Friday, April 28, 5:30-8 p.m. at Floris UMC

Golf Tournament: Monday, May 22, 11 a.m.-7 p.m. at Springfield Golf & CC

FFO Tysons 5K: Saturday, September 9, 8 a.m. at Tysons I Mall

Food For Others is funded in part through the Fairfax County and the U.S. Community Services Block Grant Program. A financial statement is available upon written request from the Office of Consumer Affairs, Commonwealth of Virginia.