The mission of Food for Others is to distribute food to our neighbors in need by mobilizing our giving community and volunteers.
At Food for Others, we envision a community free from food insecurity as we nourish the lives of those in need across Northern Virginia each day. We don’t want our neighbors to have to make the choice between paying rent and buying food for their family. Clients come to Food for Others due to a variety of circumstances (job loss, domestic violence, family tragedy, etc.). During these dark times, Food for Others is a beacon of light. It’s a place where people can come and be treated with dignity and respect as they receive food from their neighbors in their time of need.

Our staff, volunteers and donors have worked tirelessly to provide this vital service in our community. I’m pleased to share a few key achievements from FY2018:

- Increased nutritious food - 25% of the food we received in FY18 was fresh produce.
- Food for Others achieved the Charity Navigator 4-star distinction for our 4th consecutive year. Only 14% of charities evaluated by Charity Navigator have received a 4-star rating for at least 4 consecutive years.
- We are being featured in the 2018-2019 Catalogue for Philanthropy as one of the best small charities in the Greater Washington region.
- Development of a progressive strategic plan for the next five years.

We’ve set some big goals for the organization, such as making food equity a focal point, so we hope you’ll join us in achieving our vision of a community free from hunger and food insecurity.

Most Sincerely,

Sara Singmaster
Chair, Board of Directors

food in•se•cu•ri•ty
noun
1. The state of being without reliable access to a sufficient quantity of affordable, nutritious food.

More than 60,000 people in Northern Virginia live every day with hunger or food insecurity as their constant companion.
In FY2018 Food for Others served 19,413 Emergency Food Packages, 22,275 Households at our Neighborhood Sites, and 298,125 lbs. of food to our Community Partners.

Food for Others is committed to engaging the community, embracing its role as the primary resource for those needing food when an emergency strikes, and the number of working poor facing barriers to feeding their families. The organization has been providing free food directly to neighbors in need for nearly 25 years. Six percent of Fairfax County residents live in poverty, including 1 in 14 children with over 60,000 people identified as food insecure. In an area known for its affluence, the high cost of living forces those who are struggling to make ends meet to choose between spending money for food, or on other basic needs such as housing and healthcare. Hunger affects people from all walks of life, and our vision is to continue heading the way toward achieving food security in Northern Virginia.

WAYS TO FIGHT HUNGER

1 EMERGENCY FOOD OPERATIONS

Emergency Food Operations at our warehouse (Monday-Friday, 9:30am-5pm) provide 3-5 days’ worth of non-perishables as well as milk, eggs, and other fresh items to individuals and families referred to Food for Others by Fairfax County CSP and various social service providers. Clients have the option to shop for their own food, including fresh fruits and vegetables, in the “Choice” area of our warehouse. Those clients who qualify based on income eligibility may also receive monthly food supplements that we order on their behalf from the USDA Emergency Food Assistance Program (TEFAP).

2 NEIGHBORHOOD SITE DISTRIBUTIONS

Neighborhood Site distributions provide food to individuals and families via volunteers who pick up food at our warehouse and deliver groceries to low-income neighborhoods. This occurs every evening, Monday through Friday, serving 17 sites in Fairfax County.

3 COMMUNITY PARTNERS PROGRAM

The Community Partners program provides bulk food items to over 13 community partners on a weekly or bi-weekly basis. This includes faith-based organizations, homeless shelters and other groups serving at-risk residents facing food insecurity in Northern Virginia.

4 POWER PACK PROGRAM - P3

The Power Pack Program (P3) provides weekend backpacks with fresh food to children identified by school social workers and teachers as in need of supplemental food at 28 Fairfax County public elementary schools.

FINANCIAL STATEMENT

FY18 exemplified renewed commitment at Food for Others (FFO). We increased capacity by investing in new equipment thereby allowing for improved efficiency and productivity while also curtailing expenses. FFO experienced a reduction in total revenue of $227,403 compared to the prior fiscal year. The primary factor was a decrease in the amount of food donated. Factoring out the decrease in food valuation, FFO saw a gain in revenue of $66,259. This was attributable to an increase in cash contributions, government contracts for services, and a gain on investments. FFO maintains a healthy cash and investment balance with approximately 21 months of operating expenses in reserve.

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Food for Others appreciates all of our generous food donors. The following individuals and organizations contributed at a significant level. Capital Area Food Bank is once again our top food donor, donating more than 415,000 pounds in addition to delivering our USDA food.

**Food Donors - Organizations - 10,000 Lbs +**

- Boy Scouts - Scouting for Food
- Capital Area Food Bank (CAFB)
- Costco Fairfax
- Fresh Market
- Giant Annandale
- Giant Burke Center Parkway
- Giant Cardinal Forest
- Giant Fox Mill
- Giant Kingstowne
- Giant Oakton
- Giant S. Glebe
- Giant Springfield
- Giant University Mall
- GMU Fraternity & Sorority Life
- Letter Carriers (local) Stamp Out Hunger
- Paul VI Catholic High School
- Target Falls Church
- Trader Joe's Tysons
- Wegmans Fairfax
- Western Fairfax Christian Ministries
- 7-11
- Annandale Farmer's Market
- Annandale Terrace Elementary School
- Belvedere Elementary School
- Bishop O'Connell High School
- Brael Allen Hamilton
- Boy Scout Troop 999
- Brother's Brother Foundation
- Burke Racquet & Swim Club
- Chantilly Post Office
- Chief Center
- Clarion Wealth Management Partners
- Congregation Olam T'lvah
- Cox Communications
- Crossfield Elementary School
- Donohoe
- F.J. Medina & Sons Farm
- Fairfax Circuit Court Clerk's Office
- Fairfax County Community Action Advisory Board (CAAB)
- Fairfax Host Lions Club
- Fairfax Main Post Office
- Fairfax Elementary School
- Falls ChurchFairfax
- Chantilly High School
- First Baptist Church of Vienna
- Frontpoint
- Geneyes Chantilly
- George Mason University
- Giant King's Park
- Giant S. Jefferson
- Giant Washington Boulevard
- Glasgow Middle School
- Glebe Elementary PTA
- Great American Restaurants GAR
- Holder Construction
- House of Marcy
- Idylwood Presbyterian Church
- Interfaith Council
- J & W Valley View Farms
- James Madison High School
- Jeff Wu - Agent Knows Homes
- Luther Jackson Middle School
- Mantua Citizens' Association
- Marshall Road Elementary School
- Mom's Organic Market
- Mosby Post Office
- National Charity League - Cherry Blossom Chapter
- NVBA Cares
- Oak View Elementary School
- Olaton Post Office
- Our Lady of Good Counsel
- Pine Springs Elementary School
- Pinnacle Academy
- Primrose School of Chantilly
- Reinventing Geospatial RGI
- Rosenthal Properties
- RSVP Catering
- Safeway Pascack
- Sangster Elementary School
- Share, Inc.
- Shoppers Food Warehouse
- Sleepy Hollow Elementary School
- SS5BC Inc.
- St. Luke's UMC
- St. Matthew's UMC
- Stenwood Elementary School
- Stribling Orchard
- Stuff the Bus - Fairfax County
- Stuff the Bus - Fairfax County
- Sweet Rose Farm
- Target Merrifield
- The MIRI Group LLC
- Thomas Jefferson Elementary School
- Toigo Orchards
- Trinity Christian Church School
- Tuo Church
- Tumpka Post Office
- Twin Springs Farms
- Tysons View Apartments
- UMD NOVA Terps Alumni
- United Baptist Church
- Vienna Main Post Office
- Volunteer Fairfax
- Wani & Associates
- Weathermoreland Farms Produce
- Whole Foods Fair Lakes
- Whole Foods Tysons
- Woodson High School

**Food Donors - Organizations - 1,000 to 9,999 Lbs**

- 2.2 MILLION POUNDS OF FOOD DISTRIBUTED
- 91% OF THE FOOD DISTRIBUTED WAS DONATED
- 32,000+ VOLUNTEER HOURS

**WHERE DOES OUR FOOD COME FROM?**

- **29%** Groceries
- **21%** Food Drives
- **21%** USDA
- **7%** CAFB
- **22%** Donated Produce

Over 710,000 Lbs of Food Rescued in FY18

**Food Donors - Individuals - 250 Lbs +**

- Kristen Armstrong
- David Barlow
- Joseph & Maggie Belsan
- David Breece
- Sherrie Cherdak
- Tim Cooper
- Kaye Fanning
- Steve Grill
- Stanley & Meafelia Gusukuma
- Andrea Hobbs
- Mehrad Malek
- Doreen Martin
- Tazim Mawji
- Kathy Moculski
- Yasuko Morimoto
- Ian Murphy
- Eun Nam
- Minoo Sanjabi
- Rick Schwartz
- Mindy Scott
- Linda Smyth
- Jifeng Yang
GIVING CIRCLE LEADERSHIP LEVELS

CHAMPION $10,000+

ORGANIZATIONS
- Dominion Energy
- Giving Circle of HOPE
- Great American Restaurants
- HDR Foundation
- Jane & Robert Salzer Foundation
- Nader Family Foundation
- Northrop Grumman
- Philip L. Graham Fund

INDIVIDUALS
- Rosenthal Properties
- TD Charitable Foundation
- VT iDirect
- Wegmans

ORGANIZATIONS
- Advanced Systems Engineering Corporation
- Arkin Youngetob Associates, LLC
- Bregman, Berbert, Schwartz & Gilday, LLC
- Cityline Partners
- Clifton Community Woman’s Club
- Deloitte Consulting
- Donovan
- ExxonMobil Foundation
- First Virginia Community Bank
- Freddie Mac Foundation
- Griffin-Owens Insurance Group
- HighPoint Global

INDIVIDUALS
- Arlene Evans & Barry Dewberry
- Ann & Donald Foster
- Angelina Gioncarlo
- Midori Tanino & Michael Giovannini
- Victoria Gogo
- Kimberlee & Limond Grindstaff
- Meaefila & Stanley Gusukume
- Theresa Gwaltney
- Laura & Stephen Hahn
- Mark Hardin
- Myriam Kunzi & Lisa Harper
- Karen Harshbarger
- Loren Hershey
- Phyllis Heeter
- Catherine Janowski
- Rory Johnson
- Mary & Raymond Kent
- Jane Kidwell
- Regina Krasner
- Linda Levins
- Karen Capell & Jeffrey Ludin
- Dawn & Charles Matson
- Lori Mayfield
- Anne & David Meadows
- Judith & Ashby Miller
- Cornelia & Lewis Moore

HARVESTER $1,000 TO $2,499

ORGANIZATIONS
- Holland & Knight
- J Willard Marriott Jr. Foundation
- Kaiser Permanente
- Matthews, Carter & Boyle CPAs
- Merito Group
- Merrifield Community Association Foundation
- Next Level - Oath Pizza Inc.
- St. Matthew’s United Methodist Church
- TW Perry
- Urenco, Inc.
- Washington Financial Group
- Womble Bond Dickinson

INDIVIDUALS
- Kerri & Mitch Morehart
- Clare & John Neal
- Anne O’Neil & Lennox Shelton
- Richard Owens
- Laura Pennycuff & Sander Glick
- Mary Elynn & Walter Perkowski
- Joseph Pierson
- Richard Rhodes
- Jonathan Rosenthal
- Christine & Richard Rudisill
- Judy & Kirk Schoebeilen
- Alison Shearer
- Daniel Shively
- Sara & Harry Singmaster
- Elisa Soto
- Dorothea & James Stahl
- Bill Stipe
- Kathleen Stock
- Heidi Thomas
- Susan & Robert Trice
- Jennifer Watts
- Sharon Webb Almy
- Michelle & Darran Whitlock
- Jessica & Stephen Zdravecky
- Van Zeck

INDIVIDUALS
- Marilyn & David Aldrich
- Terri & Ralph Alford
- Peg & Rich Alpin
- Jennifer & Peter Beckman
- Megan Beerbower
- Bobby Bhattachar & Nisha Kumar
- Patricia Birkhead
- Mary & Thomas Booth
- Anne & Gerald Bradley
- Emily & James Bresson
- Dan Burkhed
- Joanne Burson
- Nancy & David Cartier
- Donna & Michael Cash
- Peter Castine
- Rebecca Chanin
- Scott Collins
- Joan Culver
- Sandra Cummins-Haid
- Nancy Dannels
- Regina Deo
- Nancy Dietrich
- Renelda Dobbs
- Freddi Donner
- Ekaterina Downey
- Karen & Daniel DuVal

NURTURER $2,500 TO $4,999

ORGANIZATIONS
- Capital Area Title
- Charles Schwab
- Civil Spur
- Hilton McLean Tysons Corner
- Lainoff Family Foundation
- Nationwide Credit Corporation
- Quest Insurance
- Rotary Club of Vienna Foundation
- UPS Foundation

INDIVIDUALS
- Michael & Catherine Burton
- Robert & Jean Durfee
- Edward & Ellen Ebbe
- Vera Finberg
- Gerald & Harriet Hopkins
- Ralph & Jane Johnson
- Joan Kasprziczak
- Chris & Nicole McGarrigal
- Philipp Motolla
- Deborah Smedden
- Stanley & Sandra Spooner
- Jason & Sandra Williams
- Theodore Winograd

INDIVIDUALS
- Karri Evans & Barry Dewberry
- Ann & Donald Foster
- Angelina Gioncarlo
- Midori Tanino & Michael Giovannini
- Victoria Gogo
- Kimberlee & Limond Grindstaff
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- Anne & David Meadows
- Judith & Ashby Miller
- Cornelia & Lewis Moore

“I recently moved to the Northern Virginia area for better opportunities. I’m happy I did, but I ran into a significant financial situation. I am extremely grateful and feel very blessed to have found your organization. It’s folks like you that keep hope alive and today have provided me with something that I’ll never be able to thank you enough for. Bless your hearts and thank you so very much for helping my family.” (message from FFO client)
“The staff and volunteers at Food for Others are always pleasant and very helpful. I want to thank Food for Others for all the help that my family has received in our time of need. I don’t know what I would have done without it.”

(message from FFO client)

In FY2018

In FY2018, people from the counties of Arlington, Fairfax, Loudoun, and Prince William and the cities of Falls Church, Alexandria, Manassas and Manassas Park received food from Food for Others. Clients were primarily from Fairfax County, home to more than 1.1 million people, where 6% live in poverty.

Food for Others is funded in part through Fairfax County and the U.S. Community Services Block Grant Program. A financial statement is available upon request from the Office of Consumer Affairs, Commonwealth of Virginia.

“Thank you so much for all the wonderful work and compassion shared with those of us that need assistance. You make a difference in our lives. Food for Others is a friendly, courteous place for people in the community to come and get help.”

(message from FFO client)
Looking Ahead 2019-2024
leading the way to achieving food security in our community

What’s next for Food for Others? We proudly announce the creation of a new 5-year Strategic Plan. Zelos LLC, our consultant, performed an organizational analysis, gathering input from our stakeholders through in person interviews and surveys. A strategic planning forum was held with board members and key staff to discuss the state of FFO and opportunities for the future. The result is an innovative plan we consider ambitious but achievable.

OUR FOUR MAIN FOCUS AREAS INCLUDE:
- Access: Improve equitable access to food for those in need.
- Food: Provide nutritious and culturally diverse food while reducing food waste.
- Client Experience: Optimize our clients’ experience.
- Funding and Resources: Expand and sustain our volunteer and donor base.

OUR VALUES
- We value integrity and respect in all of our relationships.
- We will treat those in need with dignity and fairness, serving them as a labor of love.
- We strive to be good neighbors, to empower our clients, and to improve the communities that we serve.
- We value cultural diversity, hard work, patience, creativity, innovation, commitment, and teamwork.
- We strive to create an environment that attracts, retains, and supports staff and volunteers, our greatest assets.

2019 CALENDAR OF EVENTS

FLIGHTS FOR FOOD
Thursday February 28, 2019

EMPTY BOWLS
(hosted by Giving Circle of HOPE)
Friday April 26, 2019

FFO TYSONS 5K AND FUN RUN
Saturday September 7, 2019